

ABOUT THE AUTHOR

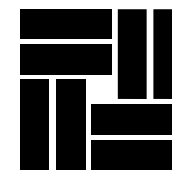
MIA DOUCET is owner, co-founder and Managing Director of Sales Development Institute (1993). She works with international blue chip organizations as a consultant, facilitator and coach. Her primary focus is increasing client profits through working with their people to stop making costly mistakes in China.

Prior to **CHINA IN MOTION**, Mia pioneered sales training techniques for an elite clientele of global giants in automotive and manufacturing technology firms. She worked to improve their engineers' contribution to corporate sales efforts through relationship building and effective communication.

Mia's unique ability to spark innovative and strategic thinking across whole divisions has made her a popular trainer across North America.

She belongs to several professional organizations and holds accreditations in education, sales and consulting. She is a Rotarian and a Paul Harris Fellow.

Mia is available to speak around the globe. She can be reached at mia@chinainmotion.com.



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